



**National Games Secretariat
Chandrasekharan Nair Stadium,
Palayam, Thiruvananthapuram, Kerala**

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Tender No. 18/CENGS/2015-16 dated 13.01.2016

Expression of Interest from Suppliers of Furniture - Category - C

I. Project Background

The Greenfield Stadium at Karyavattom, Thiruvananthapuram is the first Stadium in India which is being developed in Public Private Partnership (PPP) mode. The format for development of the Stadium is annuity based “*Design Build Operate and Transfer*” (DBOT) model under the terms and conditions of the **Concession Agreement (CA)** executed between the **Kerala University, National Games Secretariat (NGS)**, an Agency of the Government of Kerala (GoK) on one side as the Concessioner / Authority and **Karyavattom Sports Facilities Ltd (KSFL)** on the other side as the Concessionaire / Developer. As per the CA, the Concession Period is 15 years during which period, KSFL will construct, operate and manage the Karyavattom International Stadium facility.

The Design Guidelines of the CA envisions that the Stadium is required to be designed and constructed to the standards of an international training cum match facility and the design by the Concessionaire is to incorporate various features, which are required to meet the criteria for a modern day Stadium and also the most recent guidelines of FIFA and ICC.

Karyavattom Stadium is benchmarked against similar International Stadiums and is expected to have features that are expected in a fully equipped, state-of-the-art Stadium complex.

The Authority, NGS and the Concessionaire, KSFL have been jointly working for finalizing the various facilities to be installed by NGS in the Karyavattom Stadium as

per the Concession Agreement, with assistance from the Independent Technical Consultant (ITC), STUP Consultants Pvt Ltd and the Transaction Advisors of NGS, PwC.



The features to be included by the Concessionaire, KSFL, in the Karyavattom Stadium are covered under the detailed List of Category A. Over and above the items in Category A, there are certain features to be provided by the Authority, NGS. Such items, included in NGS scope and excluded from Concessionaire Scope, are listed as Category B items.




As per the understanding with the Concessionaire, this project being a DBOT development, NGS is to get the Category B items also incorporated in the Stadium by KSFL, extending the annuity model for the implementation of the Category B items. Before entrusting KSFL with the procurement of the Category B items, NGS has to independently discover the price of such items. Once the market prices are discovered by NGS through a transparent and competitive mechanism, the procurement, installation and upkeep of such items shall be entrusted with the Concessionaire, KSFL, by extending the annuity model for the Category B items as well.




As per this arrangement, NGS has brought out this **Expression of Interest (EoI)** for the price discovery of modern Sports Equipments intended to be deployed in the Karyavattom Stadium under Category B. The following Sports Equipments are proposed to be procured and installed:





Table 1





Bill of Quantities of Furniture– Category C


ITEM CODE	LEVEL	LOCATION	DESCRIPTION	Quantity	Specifications	Suggested Makes	Proposed Reference Images
COMMON AREAS OF GUEST ROOMS - CLUB HOUSE							
B - FUR - CHGR 01	50.05 M	LOBBY	HELPDESK AT LOBBY	1	Customized	Customized	
			RECEPTION CHAIR	1	Medium back chair in leatherette of approved shade and make with adjustable / fixed handles, syncro mechanism, multi point locking, height adjustment, tension adjustment knob, five prong castor base	GODREJ / MERRYFAIRE / FEATHERLITE / WIPRO	
			THREE SEATER SOFA	1			
			SINGLE SEATER SOFA	2			
			CENTER TABLE (900mm x 600mm)	1			
			CORNER TABLE (600mm x 600mm)	2			
	53.65 M	LOBBY			Customized	Customized	
		HOUSE KEEPING	SLOTTED ANGLE RACKS (in sq m)	20			
			LOCKABLE STORAGE (in sq m)	1.2			
			WRITING TABLE 4'0" X 2'0"	1			

			STAFF CHAIR	1	Medium back chair in leatherette of approved shade and make with adjustable / fixed handles, syncro mechanism, multi point locking, height adjustment, tension adjustment knob, five prong castor base	GODREJ / MERRYFAIRE / FEATHERLITE / WIPRO	
			THREE SEATER SOFA	1			
			SINGLE SEATER SOFA	2			
			CENTER TABLE (900mm x 600mm)	1			
			CORNER TABLE (600mm x 600mm)	2			
	57.25 M	LOBBY					
		HOUSE KEEPING	SLOTTED ANGLE RACKS (in sq m)	20			
			LOCKABLE STORAGE (in sq m)	1.2			
			4'0" X 2'0" WRITING TABLE	1			
			STAFF CHAIR	1	Medium back chair in leatherette of approved shade and make with adjustable / fixed handles, syncro mechanism, multi point locking, height adjustment, tension adjustment knob, five prong castor base	GODREJ / MERRYFAIRE / FEATHERLITE / WIPRO	
			THREE SEATER SOFA	1			
			SINGLE SEATER SOFA	2			
			CENTER TABLE (900mm x 600mm)	1			

			CORNER TABLE (600mm x 600mm)	2			
	60.85 M	LOBBY					
		HOUSE KEEPING	SLOTTED ANGLE RACKS (in sq m)	20			
			LOCKABLE STORAGE (in sq m)	1.2			
			WRITING TABLE 4'0" X 2'0"	1			
			STAFF CHAIR	1	Medium back chair in leatherette of approved shade and make with adjustable / fixed handles, syncro mechanism, multi point locking, height adjustment, tension adjustment knob, five prong castor base	GODREJ / MERRYFAIRE / FEATHERLITE / WIPRO	
			THREE SEATER SOFA	1			
			SINGLE SEATER SOFA	2			
			CENTER TABLE (900mm x 600mm)	1			
			CORNER TABLE (600mmx600mm)	2			
	64.45 M						
		HOUSE KEEPING	SLOTTED ANGLE RACKS (in sq m)	20			
			LOCKABLE STORAGE(in sq m)	1.2			
			WRITING TABLE 4'0" X 2'0"	1			

			STAFF CHAIR	1	Medium back chair in leatherette of approved shade and make with adjustable / fixed handles, syncro mechanism, multi point locking, height adjustment, tension adjustment knob, five prong castor base	GODREJ / MERRYFAIRE / FEATHERLITE / WIPRO	
			THREE SEATER SOFA	1			
			SINGLE SEATER SOFA	2			
			CENTER TABLE (900mmx 600mm)	1			
			CORNER TABLE (600mmx 600mm)	2			
WEST STAND							
B&E - FUR - WS 01		CORPORATE BOX (SIX CORPORATE BOXES)	HIGH STOOL (BAR STOOL)	72	Low back chair in leatherette of approved shade and make with adjustable / fixed handles, syncro mechanism, multi point locking, height adjustment up to 1M, tension adjustment knob and fixed base	GODREJ / MERRYFAIRE / FEATHERLITE / WIPRO	
			DINING CHAIR	96	Chair in wooden frame (850 x 450 x 450 mm) upholstered with foam and fabric of approved finish	RUBCO	
			DINING TABLE - 1350 x 1350 mm	24	Dining table of size 900 Dia in 24mm thk top with turned single column of size 135 mm. with PU finish	RUBCO	
			THREE SEATER SOFA	6	Three (L2060x D900x H1000) seater sofa in leatherite of fabric of approved make and finish supported on WOOD frame with cushion and high density(28 max.) foam inside	RUBCO	

			SINGLE SEATER SOFA	12	Two(L1500xD900xH 1000)/seater sofa in leatherite of fabric of approved make and finish supported on WOOD frame with cushion and high density(28 max.) foam inside	RUBCO	
			OUTSIDE CHAIR	90			
			CORNER TABLE 600 x 600	12	Square side table of size 800 x800 x450 mm. of approved make and finish	RUBCO	
			CENTRE TABLE 750 x 600	12	Rectangular centre table of size 900 x500 x450 mm. of approved make and finish	RUBCO	
EAST STAND							
B&E - FUR - ES 01		CORPORATE BOX (FIVE CORPORATE BOXES)	HIGH STOOL (BARSTOOL)		Low back chair in leatherette of approved shade and make with adjustable / fixed handles, syncro mechanism, multi point locking, height adjustment upto 1M, tension adjustment knob and fixed base		
			DINING CHAIR		Chair in wooden frame (850x450x450 mm) upholstered with foam and fabric of approved finish		
			DINING TABLE - 1350 x 1350 mm		Dining table of size 900 Dia in 24mm thk top with turned single column of size 135 mm. with PU finish		
			THREE SEATER SOFA		Three (L2060 x D900 x H1000) seater sofa in leatherite of fabric of approved make and finish supported on WOOD frame with cushion and high density(28 max.) foam inside		

			SINGLE SEATER SOFA		Two(L1500xD900x H1000) /seater sofa in leatherite of fabric of approved make and finish supported on WOOD frame with cushion and high density(28 max.) foam inside		
			OUTSIDE CHAIR				
			CORNER TABLE 600 X 600		Square side table of size 800 x800 x450 mm. of approved make and finish		
			CENTRE TABLE 750 X 600		Rectangular centre table of size 900 x500 x450 mm. of approved make and finish		

Based on these developments, NGS is finalizing the modalities of procurement; whether to hire the Furniture or to purchase them. NGS may also consider the option of going for purchase of Furniture and also the hire option depending on the life of the furniture and the projected occupancy rate of the stadium and related facilities. To facilitate better understanding of the options available with respect to furnishing, NGS intends to elicit techno-commercial information from suitably qualified and experienced Agencies, who are providing such furnishings on outright sale / hire /package basis.

For this purpose, NGS is inviting non-committal Expressions of Interest (EoI) from reputed Furniture Suppliers/Dealers/Service Providers to assess the nature of the Furniture that can be offered for the various requirement of the Karyavattom stadium conforming to international standards. From the experience of the Applicant, if it is assessed that specifications of the furniture suggested is insufficient at prime/select locations; the Applicant may propose such suitable Furniture, along with the rationale for suggestion.

II. Broad Requirements of the ESBs

The National Games Secretariat (NGS) has finalized, as per the recommendation of TEC, the list specification of the Furniture and the supporting Services to be used in the

Karyavattom International Multi-sport, Multi-purpose Stadium, and envisages these should broadly have the following components:

1. Supply of Furniture

The Furniture offered by a Vendor shall cover all the accessories and spares that are fully in compliance with the requirements of the International Federation / National Federation for each Sport. NGS shall do a cost benefit analysis to assess whether a hire option or a purchase option shall be more suitable depending on the life of the Furniture suggested and the occupancy rate projected. NGS reserves the right to opt for a part hire and part purchase option, as well.

2. Installation of Furniture & Accessories

Once an Agency is selected, it shall be the responsibility of that Agency to deliver all the accessories of the selected Furniture in the predetermined locations and ensure assembly and installation of the same along with related Accessories.

3. Upkeep and Maintenance of Furniture

Whether NGS opts for purchase or hire, the Vendor shall be required to upkeep and maintain the Furniture under AMC. The Furniture Supplier shall also be required to provide maintenance and repair of the furniture throughout the guarantee/warranty period. It is envisaged that the Vendor shall have end-to-end responsibility of designing, supplying, maintaining and repairing the Furniture during the warranty period in the case of procurement of Furniture.

4. Eligibility Criteria for submitting the EoI

The Applicant should be a Company / Proprietary/Partnership Firm registered in India and should have been in operation for a period of at least 3 years; OR a Body Corporate from any part of the World.

The bidder should not have had any of their contracts terminated or blacklisted by any State or Central Government / PSU in India.

Bidder should have successfully executed at least two orders of providing Furniture of this specification and scale on hire/supply for a National/International Stadium/Sporting Event approved by the National/International Federation in the last 5 years.

5. Contents of Application

Interested parties may send their applications to the address mentioned below, enclosing the following details:

1. Name of the Firm/Company:
2. Address:
3. Contact Particulars:
4. The Organizational Profile of the Applicant, along with the Product Profile being offered.
5. The Applicant may propose Furniture for all locations listed above.
6. Technical Documentation: The applicant shall furnish brief write-up, catalogues, and technical specifications of the Furniture proposed to be offered for the Karyavattom International Multi-purpose/Multi-sport Stadium.
7. Details of Approvals: The applicant shall provide details of approvals of their equipment by the respective International / National Federation. Copies of Certificates from the International / National Federation to be enclosed.
8. Usage in major Stadiums/events: The applicant shall provide details of major National Level/International events where they have supplied Furniture. Copies of the signed Contract Agreements / Purchase orders / Letters of Award and Completion Certificates from Client should be attached as proof.
9. Uptime Guarantee – The applicant shall specify the uptime guarantee they can provide for the Furniture.
10. For each location listed above, the applicant shall specify the make, model and specification of furniture proposed to be offered. The Applicant may propose Furniture for all locations listed above.
11. The Applicant shall specify an indicative cost for each of the furniture proposed to be supplied. The applicant should provide indicative costs for 2 options: (i) Purchase Option (ii) Hire. Further, the Applicant shall specify the costs for assembly and maintenance and repair support for the Furniture during the Guarantee/Warranty period.

12. All exclusions from the Applicant’s Scope and the inputs and support measures required from the National Games Secretariat/Organizing Committee for deployment of the Furniture should be detailed.

6. Timelines of the EoI

No	Description	Date
1	Date of release of EoI	13.01 2016
2	Pre-bid meeting	23.01.2016 at 03.30pm
3	Last date for publication of Corrigenda to EoI, if required	27.01. 2016
4	Last date and time for submission of EoI	3pm on 30.01.2016
5	Time & Date of opening of Cover 1 – Technical Details	4.15 pm on 30.01.2016
6	Date of declaration of technically qualified Applicants	-

7. Terms and Conditions

- A. NGS reserves the right to not to follow up this EoI and terminate the entire EoI Process, without assigning any reason or without any obligation to any of the Applicants.
- B. This EoI in no way forms any commitment or indication of any business from NGS.
- C. Submission of the EoI shall not guarantee an automatic selection or empanelment of the Applicant.
- D. Each Applicant shall be liable to individually bear the cost of data collection, preparation and submission of this EoI.

8. Modalities of EoI Submission

1. The envelope should be superscripted “**EoI from Furniture Supplier**”.

2. The EoIs should reach the Office of the **Chief Commissioner & Principal Coordinator of NGS** in the below mentioned address, before 3.00 pm on 30th January, 2016. Late submissions will be rejected.

**Chief Engineer,
National Games Secretariat,
Chandrasekharan Nair Stadium, Palayam,
Thiruvananthapuram, Kerala, India
Phone: +91 471 2302287
Fax: +91 471 2302267
Email: 35thngskerala@gmail.com**

Chief Engineer

ANNEXURE A – FINANCIAL BID – Furniture - Category C

ITEM CODE	LEVEL	LOCATION	DESCRIPTION	Quantity	Specifications	Suggested Makes	Unit Price (Rs.)	Gross Price (Rs.)
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			OUTSIDE CHAIR	90				

			CORNER TABLE 600 x 600	12	Square side table of size 800 x800 x450 mm. of approved make and finish	RUBCO		
			CENTRE TABLE 750 x 600	12	Rectangular centre table of size 900 x500 x450 mm. of approved make and finish	RUBCO		
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